

Joint Business Incentive Agreement
 North America Point of Sale Commercial Addendum


AG31793130701220000

Latin America Upfront Incentive

Upfront Incentives: Agent's Authorized Sales Outlets may deduct an Upfront Incentive based on the applicable Incentive Table below. Incentive Rates are based on Fare Class. Please see Terms and Conditions below for eligible fares.

Performance Requirements: Continued eligibility for Upfront Incentive(s) requires that for each rolling calendar year covered by this Addendum, Agent agrees to maintain a quarterly PSP of 95.0 **and** an annual Net Flown Revenue of \$250,000 in the Latin America Market.

Valid: July 1, 2022 - June 30, 2023

Latin America LNMM		American Airlines 																				
		First		Business					Prem		Economy											
Origin	Destination	F	A	J	C	D	R	I	W	P	Y	B	H	K	M	L	V	G	S	N	Q	O
CLT DFW MIA PHL PHX	GIG GRU	10									8											
BOS BWI DCA EWR IAH JFK LAX LGA ORD		15									13											
Other North America		12									10											
CLT DFW MIA PHL PHX	Colombia Ecuador Guyana Suriname	10									6											
BOS BWI DCA EWR IAH JFK LAX LGA ORD		14									10											
Other North America		12									8											
CLT DFW MIA PHL PHX	Argentina Chile Peru Uruguay Other South America	8									4											
BOS BWI DCA EWR IAH JFK LAX LGA ORD		12									8											
Other North America		10									6											
CLT DFW MIA PHL PHX	Central America (excluding CUN SJD PVR)	6									4											
BOS BWI DCA EWR IAH JFK LAX LGA ORD		10									8											
Other North America		8									6											
Crossborder		F	A	J	C	D	R	I	W	P	Y	B	H	K	M	L	V	G	S	N	Q	O
Latin America	North America	4																				

W/K

Please see the link below for complete Terms and Conditions
[Global Upfront Incentive Terms and Conditions](#)