



**JCA Consolidator Commission Program**

Program Number: **M201**

Version: 2      **Dated: October 26, 2022**

For the purpose of this Commission program, the parties shall be Delta, Aeroméxico and the Agency.

This program contains confidential information belonging to Carriers that are party to this program and its contents should not be disclosed to any person (including without limitation the Carriers who are parties under the Consolidator Agreement but not party to this program).

**Applicable Markets & Payment Scale**

Ticket on/after:	October 26, 2022
Last ticketing date:	September 30, 2023
Travel on/after:	October 26, 2022
Travel Commence Date:	Per Published Fares
Travel Complete Date:	Per Published Fares

Origin	Destination	DL Fare Class	Point of Sale Incentive Commission (%)
US	MX	All	8%
FAT, LAX, ORD, SFO, SMF	GDL	All	6%
US	CUN, CZM, MZT, PVR, SJD, ZIH	All	0%
MX	US	All	4%
GDL	FAT, LAX, ORD, SFO, SMF	All	4%
CUN, CZM, MZT, PVR, SJD, ZIH	US	All	0%

**Origin & Directionality**

1. Origin: As specified above
2. Directionality: As specified above

**Carrier**

1. All travel must be on Delta or Aeroméxico. Routing and valid connecting points are reflected in the GDS fare quote systems
2. Fares and travel are valid via flights operated by the “Delta Connection” carriers
3. Fares are not valid via Delta or Aeroméxico code share flights unless specified below
4. Commission is valid on Delta code share flights operated by Aeroméxico
5. Commission is valid on Aeroméxico code share flights operated by Delta

**Commission Qualification Terms**

1. Tickets must be plated on DL (006) or AM (139).
2. Tickets must be issued in USD.
3. Tickets must be issued in the US.

4. If plating on DL (006): Tickets must state “Non-Endorsable – Refundable by Delta-Issuing Agency Only”
5. If plating on AM (139): Tickets must state “Non-Endorsable - Refundable by Aeroméxico-Issuing Agency Only”
6. Commissions must be calculated against base fare prior to any taxes, YQ/YR surcharges, airport fees, customs user fees, passenger facility charges or other similar charges. Published fare rules apply and all applicable fees, surcharges, taxes, etc. must be collected by Agency
7. Commission compensation must be taken at point of sale. Retroactive commission may not be claimed.
8. Tickets refunded, exchanged or used on OAL are subject to recall of commission.
9. Agency is responsible for adding all applicable surcharges, departure taxes, custom fees or any other US or non US tax to fares stated herein.
10. For any routing where multiple commission percentages apply, the lowest applicable commission percentage shall be used for the entire itinerary
11. Fare breaks are permitted. Connecting time must not exceed 24 hours.
12. Commission applies to the 1<sup>st</sup> letter of the fare basis code.

**Market Definition:**

1. Mexico: Scheduled flights to/from Mexico, except as noted

**Exceptions**

Commission may not be taken pursuant to this program for the following:

1. Infant, student, military, VUSA, group blocked space or standby fares.
2. Negotiated fares, corporate travel, corporate discounted fares or any other special pricing/commission programs.
3. Split ticketing (Entire itinerary must be issued on the same ticket)
4. Tickets where Delta Equity Card (series beginning with 1556) is used in whole or in part as the form of payment
5. Basic Economy fares unless specified in table above and can be identified by the letter “B” in the 7th character of the fare basis. This fare books into “E” class.
6. Any Delta web fares with fare basis code containing “PVN” and/or “PVR”. Example ULXPVN1
7. Prepaid tickets

**Special Conditions**

1. All published fare rules apply.
2. This agreement is subject to change or cancellations on 24 hours advance notice by either party.
3. This agreement is strictly confidential. Any disclosures of the fares or terms contained herein to passengers or persons not approved by Delta or Aeroméxico, constitutes a breach of this confidentiality, which will result in immediate cancellation of this agreement.
4. All published fare rules apply.
5. Economy-class fares that feature an automatic upgrade option are commissionable at the applicable economy-class commission rate.