

US-LAC Consolidator Commission Program LATAM

Agreement Number: L550

Ticket Designator: LCC5

Version: 4

Dated: December 28, 2023

A. Applicable Markets & Payment Scale

Ticket on/after:	January 1, 2024
Travel on/after:	January 1, 2024
Last ticketing date:	September 30, 2024
Travel Commence Date:	Per Published Fares
Travel Complete Date:	Per Published Fares

Carrier	Premium	Economy
DL	JCDIZPAGWS	YBMHQKLUTXV
LA	JCDIZWP	YBHKMLVXSNQ*

Origin	Destination	Origin Market	Fare Class	POS Incentive Commission	
US	Brazil	NYC	Premium	15%	
			Economy	15%	
		MIA	Premium	10%	
			Economy	8%	
		Other US	Premium	12%	
			Economy	10%	
	Chile/Peru	NYC/LAX/BOS/MCO/MIA	Premium	5%	
			Economy	5%	
		Other US	Premium	8%	
			Economy	5%	
		Colombia/Paraguay/Uruguay	US	Premium	8%
				Economy	5%
Brazil/Chile/Colombia/Paraguay / Peru/Uruguay	US	BR/CL/CO/PY/PE/UY	Premium	4%	
			Economy	4%	

B. Origin & Directionality

1. Origin: As specified above
2. Directionality: As specified above

C. Carrier

1. All travel must be on DL unless specified below. Routing and valid connecting points are reflected in the GDS fare quote systems.
2. Commission applies on US/CA – BR, CO, CL, PE, PY, UY itineraries where the over the water segment is operated by LATAM, marketed as LATAM with no DL code, and ticketed on DL 006 ticket stock.
3. If DL code exists on the flight, then it must be booked with the DL code.
4. Fares and travel are valid via flights operated by the “Delta Connection” carriers. Travel via the Delta Shuttle is permitted.
5. Fares are not valid via DL code share flights unless specified below.
6. Commission is valid on DL code share flights operated by LATAM (LA).
7. Brazil / Chile / Colombia / Paraguay / Peru / Uruguay Interline Travel: Travel is permitted to one (1) point beyond the DL gateway in South America using LA (LATAM Airlines Group/Chile), LA (LATAM Airlines Brasil), LA (LATAM Airlines Colombia), LA (LATAM Airlines Paraguay), or LA (LATAM Airlines Peru). All travel must be on a Delta Air Lines or Delta Connection coded flight originating in the US to the Delta Air Lines gateway in South America with a maximum of one (1) offline segment in each direction within South America. Commission applies provided published THROUGH fare basis utilized from the US origin point to the city beyond the Delta Air Lines gateway in South America, provided that the final point is also within South America.

D. Commission Qualification Terms

1. Tickets must be plated on DL (006).
2. Tickets must be issued in USD.
3. Tickets must state “Non-Endorsable – Refundable by Delta/Issuing Agency Only”.
4. Commissions must be calculated against base fare prior to any taxes, YQ/YR surcharges, airport fees, customs user fees, passenger facility charges or other similar charges.
5. Commission compensation must be taken at point of sale. Retroactive commission may not be claimed.
6. Tickets refunded, exchanged or used on OAL are subject to recall of commission.
7. Commission is allowed on web fares.
8. Agency is responsible for adding all applicable surcharges, departure taxes, custom fees or any other US or non US tax to fares stated herein.
9. Market Definition: Scheduled flights to/from Brazil, Chile, Colombia, Peru, Paraguay, Uruguay
10. Commission is based off of the Fare Basis Code (FBC), i.e., the first letter in the FBC. For example, for FBC QHX99NC, commission may be claimed in accordance with Q class in the chart shown above.
11. LATAM Code Q*: 0% commission for bundles QP (BASIC) and SL (LIGHT). Fourth and fifth character on the fare basis (i.e., GLESLD8R).

E. Prepaid tickets are not permitted

F. Exceptions

Commission may not be taken pursuant to this program for the following:

1. Infant, student, military, VUSA, or standby fares.
2. Blocked group space.
3. Negotiated fares, corporate travel, corporate discounted fares or any other special pricing/commission programs.
4. Split ticketing is not allowed.
5. Tickets where Delta Equity Card was used in whole or in part as the form of payment.
6. Basic Economy fares are non-commissionable unless specified in table above and can be identified by the letter “B” in the 7th character of the fare basis. This fare books into “E” class.

G. Discounts

None permitted

H. Special Conditions

1. This agreement is subject to change or cancellations on 24 hours advance notice by either party.
2. This agreement is strictly confidential. Any disclosures of the fares or terms contained herein to passengers or persons not approved by Delta, constitutes a breach of this confidentiality, which will result in immediate cancellation of this agreement.
3. All rules and restrictions of the published fare will apply.

I. Restrictions

1. All published fare rules apply.
2. Fare breaks are permitted. Connecting time must not be over 24 hours.

3. Economy-class fares that feature an automatic upgrade option are commissionable at the applicable economy-class commission rate.
4. Program L550 is combinable with any other 1000 series commission program.